

PHALTAN EDUCATION SOCIETY

COLLEGE OF ENGINEERING

(Approved by AICTE New Delhi, D.T.E. Mumbai and D-BATU Lonere/MSBTE Mumbai)

Shreemant Shivajiraje Nagar, Kurawali Road, Thakurki, Tal. Phaltan, Dist. Satara Pin 415 523

E-mail : pes.coeprincipal2011@gmail.com / coeprincipal@yahoo.co.in

Website : www.coe-phaltan.edu.in

Hon. Shreemant Sanjivraje Naik Nimbalkar
Secretary, P. E. S.

Prof. Dr. N. G. Narve
Principal

Ref. No. : COE-775/24-25

Date : 21/1/2025

To,

Mr. Suryakant Dodmise
CEO, SIBIC Business Incubator
Kolhapur.

Subject: Regarding permission for Industrial Visit at SIBIC Business Incubator, Kolhapur.

Respected Sir,

With reference to above mentioned subject, we Phaltan Education Society's College of Engineering, Phaltan running various courses in Degree & Diploma.

To give Industry Exposure to the students & as per curriculum we want to organize Industrial Visit to your esteemed organization (SIBIC Business Incubator, Kolhapur.) for Diploma E&TC students. The details related to visit are as follows.

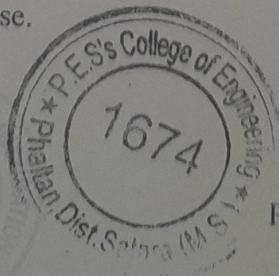
1. Number of Students: 50
2. Number of Faculty Members: 4
3. Contact: Prof. M. M. Gargade - 9970329286, Prof. S. D. Jadhav-7744079935

So, I hereby request you to give us permission for visit on 28th January, 2025 at 10.00 am. Please convey your reply. Also, I assure you that all students will follow the rules & regulations given by you.

Hope to get favorable response.

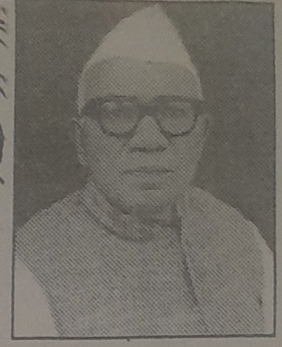
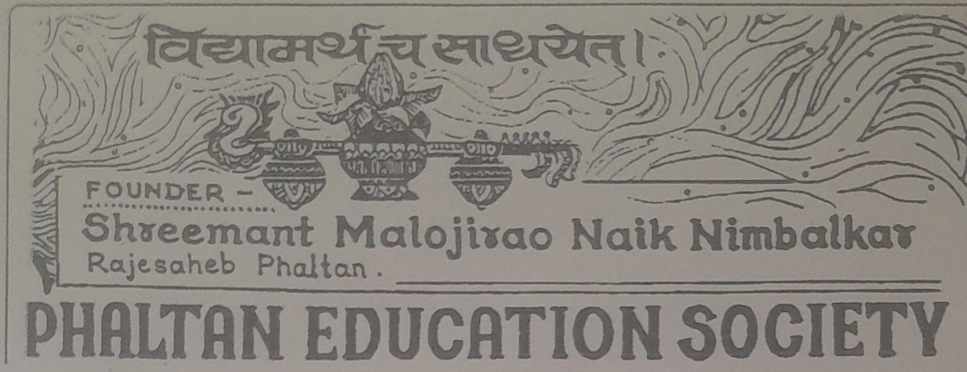
Thanking You,

Received
[Signature]



Prof. Dr. N. G. Narve
Principal

PES's College of Engineering, Phaltan



COLLEGE OF ENGINEERING

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Hon. Shreemant Sanjivraje Naik Nimbalkar
Secretary, P. E. S.

Prof. Dr. N. G. Narve
Principal.

Ref. No. : COE- 275-1/24-25

Date : 21 / 1 / 2025

To,

Mr. Suryakant Dodmise
CEO, SIBIC Business Incubator
Kolhapur.

Sub: Letter of Appreciation.

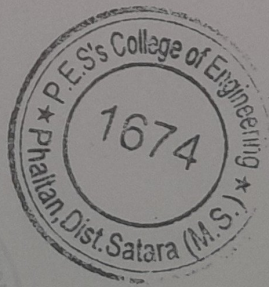
Dear Sir,

I would like to acknowledge and extend my heartily gratitude to you for permit us for Industrial Visit to your esteemed organization (SIBIC Business Incubator, Kolhapur) also I would like to thanks for your hospitality during the visit. The visit will give our students' new eyesight about Business plan Preparation & Managing Enterprise.

I look forward to a continuing collaboration with you. It has been an excellent experience with you and also I appreciate your dedication.

Thanking you.

Received
[Signature]



[Signature]
Prof. Dr. N. G. Narve
Principal

PES's College of Engineering Phaltan

**Phaltan Education Society's
College of Engineering Phaltan (Diploma)
(Institute Code 1674)**

Report on Industrial Visit to "SIBIC Business Incubator, Kolhapur" Organized by E&TC Engineering Diploma Departments.

Visit Details:

Venue: SIBIC Business Incubator, Kolhapur

4th Floor, Kailash Tower, Assembly Rd,
New Shahupuri, Kolhapur, Maharashtra 416003

Day and Date: Tuesday, 28th January, 2025.

Time: 9.30 am to 11.30am.

Number of Attendant: 45

About: - SIBIC Business Incubator, Kolhapur

The Private Incubator working in the field of providing services in order to develop Startups and Business that will eventually create an impact over the Society. Being the First Private Incubator in South Maharashtra, SIBIC is focusing on tier 2 & tier 3 Cities and the Students from these cities and towns will help in creating and producing the Innovative Startups that will help in solving long-lying problems of the society. Their Unique Ideas for the Problems will help in solving the current needs that are bequeathing the region. They have Strong, Experienced, Innovative Leaders, Excellent Mentor & Advisory Board is thus available to create the inspiring impact for the Business & Startups of the Region and thus supplement it to the new level. So, they are in the race to strengthen the Entrepreneurial Eco-system for all in tier-2 & tier-3 cities of India.



Photo: Mr. Shaikh sir explaining Entrepreneurial Opportunities

Following topics were discussed

1. Identifying Entrepreneurial Opportunities:

Mr. Shaikh discussed about recognizing entrepreneurial opportunities. The he emphasized the importance of being observant and adaptable to market trends and consumer needs.

- Analyzing market gaps and unmet needs.
- Staying updated on industry trends.
- Innovation and creative problem-solving.

2. Evaluating Feasibility:

He highlighted the significance of evaluating the feasibility of entrepreneurial ideas. It was stressed that not all opportunities are viable, and entrepreneurs should consider factors like:

- Market demand and size.
- Competition and barriers to entry.
- Resource availability.

3. Financial Schemes and Support:

Also he covered various financial schemes and support mechanisms available for entrepreneurs.

- Government grants and subsidies for startups.
- Venture capital and angel investors.
- Crowd funding and peer-to-peer lending.
- Banking and financial institution support.



Photo: Mr. Shaikh sir explaining Entrepreneurial Roadmap

4. Business Planning:

Effective business planning was emphasized as a critical step in securing financing. Entrepreneurs were advised to create comprehensive business plans that include:

- Clear business objectives and strategies.
- Financial projections and budgeting.
- Risk assessment and mitigation strategies.

5. Legal and Regulatory Aspects:

Entrepreneurs were reminded of the importance of understanding legal and regulatory requirements. Compliance with laws and regulations ensures the sustainability of a business.

Financial Schemes by Government:

1. Startup India:

The Startup India initiative was launched by the Indian government to promote entrepreneurship and innovation. It offers several benefits, including:

- Simplified compliance and self-certification.
- Tax benefits for startups.
- Access to a network of incubators and accelerators.
- Funding support through various government schemes and funds.

2. MUDRA (Micro-Units Development and Refinance Agency) Loan Scheme:

MUDRA offers loans to micro and small enterprises, including startups, at different stages of development. These loans are categorized into three segments - Shishu (up to ₹50,000), Kishor (from ₹50,000 to ₹5 lakhs), and Tarun (from ₹5 lakhs to ₹10 lakhs).

3. Stand-Up India:

This scheme is aimed at promoting entrepreneurship among Women and Scheduled Caste (SC) and Scheduled Tribe (ST) communities. It provides loans for setting up green field enterprises in manufacturing, services, or the trading sector.

4. National Credit Guarantee Trustee Company (NCGTC) Scheme:

NCGTC offers credit guarantees for loans provided to startups and small businesses. This scheme aims to reduce the risk for banks and other financial institutions, making it easier for startups to access loans.

5. Pradhan Mantri Mudra Yojana (PMMY):

PMMY is designed to provide financial support to micro-enterprises and startups in India. It offers loans up to ₹10 lakh to non-corporate, non-farm small/micro enterprises.

6. Credit Linked Capital Subsidy Scheme for Technology Up gradation (CLCSS):

This scheme is intended for technology up gradation in small-scale industries, including startups. It offers a subsidy for eligible businesses to upgrade their technology and machinery.

7. Export Promotion Capital Goods (EPCG) Scheme:

This scheme helps startups and other businesses to import capital goods for the production of export items. It offers duty benefits to reduce the cost of importing machinery and equipment.



Photo: All students, HOD & Faculties with Shaikh sir.

Mapping:

Course Outcomes mapped:

Course: Entrepreneurship Development (22032)

- Identify the business opportunities that suit you.
- Use the support systems to zero down to your business idea.
- Develop comprehensive business plans.

Program Outcomes mapped:

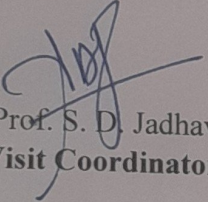
PO5: Engineering practices for society, sustainability and environment.

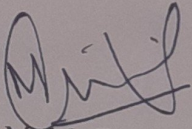
PO6: Project Management

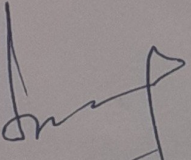
PO7: Life-Long Learning

Details of Visit:

Venue : - SIBIC Business Incubator, Kolhapur
Date : - 28.01.2025
No. of Present Students : - 45
Time of Visit : - 03:00 pm to 05:00 pm
No. of Faculty : - 05
Name of Faculty : - Prof. M. M. Gargade, Prof. S. D. Jadhav,
Prof. S .M. Gadkari, Prof. N. D. Kalukhe,
Prof. Ms. N. S. Bale, Prof. Ms. P. S. Sontakke
Provision of Visit under Head : - Entrepreneurship Development (22032)


Prof. S. D. Jadhav
Visit Coordinator


Prof. M. M. Gargade
HOD


Prof. Dr. N. G. Narve
Principal